

VOYAGES

CRUISE GUIDE 2020

Distinct Group Cruises from Partner Cruise Lines

Why is Cruising
**RIGHT FOR
YOUR
GROUP?**



**BEST OCEAN
AND RIVER CRUISES
FOR GROUPS**



Voyages by U.S. Tours

VOYAGES IS A SEPARATE DIVISION within U.S. Tours and has built partnerships with many of the world's leading cruise lines, making us Group Cruise Headquarters for members of the American Bus Association (ABA) and Select Travel Market. We are focused exclusively on group cruises and are always looking for unique opportunities for our customer base. If you are a tour planner and need help with a cruise, we are your one-call shop.

BENEFITS OF WORKING WITH VOYAGES:

- ▶ All group leaders receive a balcony upgrade and free travel insurance
- ▶ Customizable comp fares & flexible pricing
- ▶ All cruise groups receive our free group travel app
- ▶ Our special all-inclusive group travel protection is non-age based and can be included in your price

ADDITIONAL SERVICES:

- ▶ We have our own in-house air department
- ▶ We offer pre-cruise packages with hotels, restaurants and tours
- ▶ We handle online check-ins and registrations for your group
- ▶ We provide luggage tags, documents bags and name tags upon request at no additional cost
- ▶ We can confirm your group shore excursions

MARKETING ASSISTANCE:

- ▶ Sales presentations to your customers
- ▶ Personalized flyers specific to your cruise
- ▶ Social media copy and images

If our experience has taught us anything, it's that groups have different needs. A vacation should fit the needs of the group – the group shouldn't have to fit the vacation. We will customize a cruise vacation to fit the exact needs of your group.

Our dedicated Voyages staff is committed to making sure your group cruise is a success. We stand ready to make your cruise a memorable event for all. **Give us a call today at 304-485-8687 or visit ustoursvoyages.com.**

Bon Voyage,

Bob Cline
President, U.S. Tours

Kim Walters
Manager, Voyages by U.S. Tours





Cruising's Growth Presents New Opportunities for Group Travel

As cruising continues to grow, it is increasing its appeal and creating new opportunities for group travel planners. The cruise industry is moving forward with not only new ships but also expanding the diversity of its offerings with new amenities and destinations. All of this is good news for you as group travel planners.

Why Cruising?

Cruising has consistently been one of the fastest-growing vacation segments. Indeed, over the past five years, it has achieved a better than 6 percent annual compound growth rate, according to industry trade group Cruise Lines International Association (CLIA). In 2019, 30 million people cutting across all age groups and income levels were expected to take an ocean or river cruise, according to CLIA. While cruising has a strong appeal with couples and



WHAT TYPE OF CRUISE IS RIGHT FOR YOUR GROUP

- **Contemporary Cruise Lines** – Largest ships with the broadest array of amenities, including attention grabbers like go-carts or roller coasters.
- **Premium Cruise Lines** – Mid-sized ships offering higher levels of service and elements such as fine dining and more focus on destinations but less variety in entertainment.
- **Deluxe Cruise Lines** – Smaller ships, often all-suite or all-veranda, with the focus on personalized service, often with butlers, fine dining and inclusive pricing.
- **Specialty Cruising** – Best examples are river cruises and expedition-oriented cruises to offbeat destinations.

families, it also attracts groups of friends. In fact, people who take cruises are 40 percent more likely to travel with friends than those who take land-based vacations.

To understand the opportunities, it is important to understand the appeal of vacations at sea. Consumer research shows that people are more interested in experiences than possessions, and nowhere is that more true than in travel. Vacationers are seeking out achievements, checking off bucket-list items and sharing their experiences on social media. They are also seeking access to luxury experiences that provide the opportunity to relax and get away from the pressures of daily life, but they do not want to leave behind their technology—they still want access to

friends and family or the ability to check in at work. The cruise lines are successfully incorporating current trends, adding new amenities and refocusing their shore programming to create unique experiences.

For you to have a successful group program, it is important to understand that cruising is not a “one size fits all” experience. You need to match your target audience to the right cruise.

Different Cruises for Different Groups

There are three broad segments in cruising. The contemporary lines, with ships that carry as many as 6,000 passengers, appeal to the widest market. They are a mix of theme parks and resorts, with multiple dining venues and

a vast variety of entertainment and outdoor activities. The product is less price-inclusive than on more expensive ships, meaning that daily elements of the cruise require additional charges. But the size of the ships and range of activities appeal to more diverse groups. Many of the contemporary cruise lines are promoting family travel and highlighting how the variety is perfect for multigenerational groups.

For travelers looking for a more personalized experience with higher levels of service and a more relaxed environment, the cruise industry has its premium and deluxe segments. Premium cruise ships generally carry around 2,000 to 3,000 passengers, with more emphasis on fine dining options and entertainment on a smaller scale than the contemporary ships. While all cruise ships offer suites, the highest levels of luxury are found in the deluxe segment where the ships may carry 1,000 or fewer passengers. Often all of the accommodations are suites, likely with butler service. Guests can expect multiple fine dining experiences, more cabaret-style entertainment and a focus on out-of-the-way destinations.

Within these broad categories, there are, of course, further distinctions and sub-groups. For example, expedition cruising to far-flung destinations, like the Galapagos Islands and Antarctica, is on the rise, with more than 30 new luxury ships being built for expedition cruising. River cruising, also riding a streak of popularity and a good fit for many groups, focuses on exploring the culture and heritage of destinations.

Another factor that distinguishes cruises is the pricing approach. Many ships are like resorts, with added fees for some of the attractions, fine dining, spa services, shore excursions, beverages and gratuities. Some of the cruise lines, especially in the premium, deluxe and river categories, offer more inclusive fares. Group planners should look for special promotions and amenities from all the lines.

Matching your group's interests and expectations to the right cruise is critical. Fortunately, the growth in cruising is making it easier as more distinctions emerge.

Destinations

The Caribbean, Alaska and Europe are perennially popular, but other destinations, like Asia and Australia, are gaining ground. And river cruising adds to the possibilities. In the Caribbean, the cruise lines are increasing the emphasis on their private islands, which host beach parties, offer sports activities and feature luxury villas you can rent for the day.

The increasing variety of destinations means that you have more options on where to begin and end your cruise. Many of the lines are expanding their use of regional ports around North America, cities such as Baltimore, Charleston and Galveston. This means it is easier for

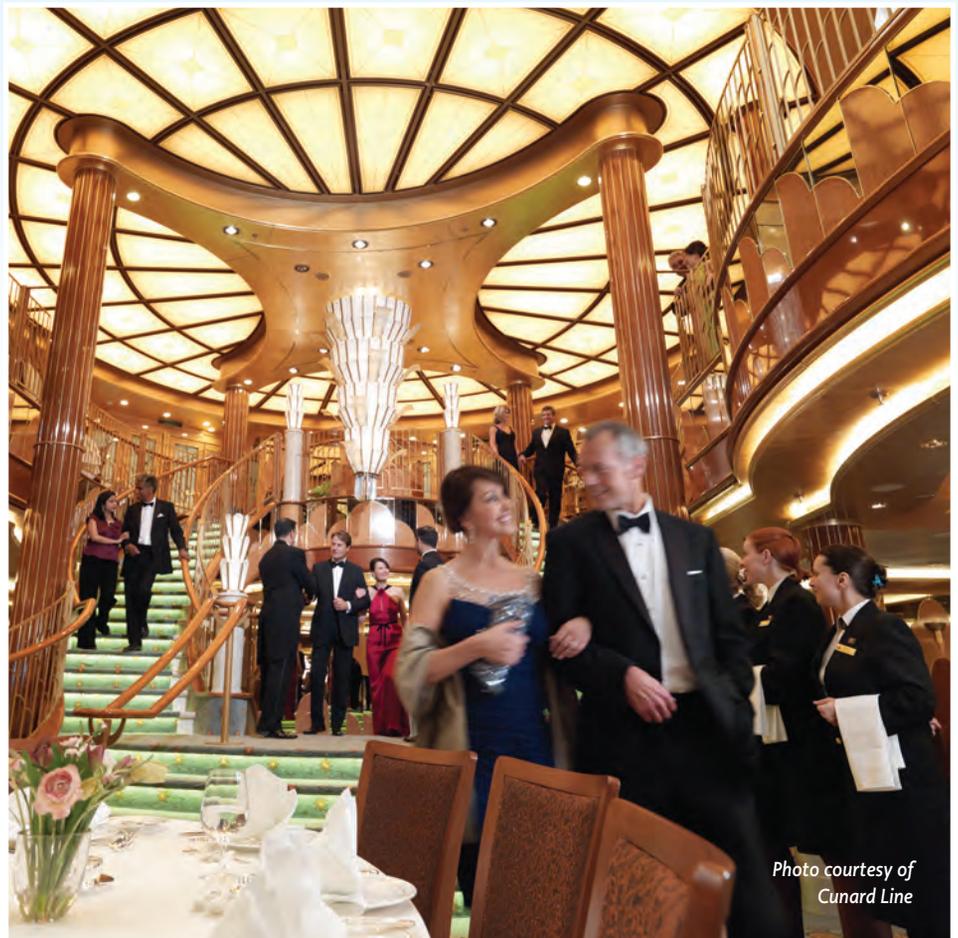
people to drive to their cruise, or, for you as a group planner, to offer roundtrip bus transportation to the port.

Experiences

The new ships are introducing a host of new amenities. On the biggest ships, this includes everything from roller coasters and go-carts to virtual reality experiences, all of which are perfect for your multigenerational groups, families and vacationers who enjoy the excitement of a theme park. But cruising is not only about these attention-getting elements, as you can also find new fine dining programs through partnerships with celebrity chefs and wineries as well as enrichment programs coordinated to the destinations.

Entertainment

The cruise lines also seek to differentiate their products through their entertainment



*Photo courtesy of
Cunard Line*

programs. Some ships feature versions of Broadway shows and other lavish musical productions; others favor smaller acts, like comedians, magicians and singers. For travelers who might be seeking more sophisticated fare, some of the premium cruise lines feature fine arts programs, such as the ballet. Smaller luxury cruise ships often present more low-key entertainment.



Photo courtesy of Princess Cruises

Accommodations

Today's cruise ships offer a wide variety of cabins to suit each individual traveler's expectations. The most basic option is an inside cabin, meaning it does not have a view outside the ship. An outside cabin has a window or, in many cases, a private veranda. The newest ships have special spa cabins that may feature a more luxurious bathroom and private access to the ship's spa facilities. Specially designed cabins for families are becoming more common, with added space and more sleeping arrangements and private family lounges. The newest suites are more luxurious with not only more space and multiple bedrooms, but even private gardens or an in-suite spa with sauna, steam room and jetted tub.

With all the new options out there, it is an ideal time for you to explore organizing a group. In 2020 alone, 20 new cruise ships are scheduled to be introduced, and over the next eight years, the cruise industry will add more than 100 new ships, increasing its capacity by nearly 50 percent.

All of the cruise lines have special

programs for group travel and are adding additional amenities both to make it easier for you to sell your group and then to provide the best experience at sea.

CRUISE AMENITIES CHECKLIST

With the cruise lines offering so many different experiences, it is important that you match your group's interest with the elements available on different cruises. Use this list to check off what will appeal most to your group:

- Attractions** – Go-carts, bungee-jumping, rock climbing, laser tag, virtual reality
- Aqua fun** – Water slides, adults-only deck spaces/pools, multiple pools, children's play areas
- Dining** – Fine dining versus casual dining; multiple dining venues (extra fee); all-inclusive dining
- Ambience** – Family; 24/7 fun; quiet elegance; large vs. medium vs. small ship experience
- Entertainment** – Headline shows, cabaret acts, comedy or dance clubs, casinos
- Accommodations** – inside cabins; outside with a window or veranda; specialty cabins for spa or families or singles; suites or private suite enclaves
- Destinations** – Warm-weather beach and sun trips; nature and scenery; history and culture; out of the way; exploration (i.e. Galapagos or Antarctica)
- Length of trip** – Cruises range from 3 to over 100 days with the largest segments being 3 to 5 days; 6 to 9 days; 10 to 14 days; or longer length between 20 and 50 or 100-plus days



Photo courtesy of NCL

CARNIVAL CRUISE LINE

Carnival Cruise Line, one of America's most popular cruise brands, provides a broad range of vacations at sea for fun-loving families and passengers of all ages.

► FLEET SIZE

Twenty-six ships, ranging in size from its newest, the 4,008-passenger *Carnival Panorama*, to Fantasy-class ships that accommodate around 2,000 passengers.

► DESTINATIONS

Cruises between 2 and 16 days departing from ports around the United States, Canada, Puerto Rico and internationally. Best known for Caribbean cruises, Carnival also sails to Mexico, Alaska, The Bahamas, Europe and Hawaii, and has ships sailing from Australia.

► DISCERNIBLE DIFFERENCES

Carnival focuses on providing fun with a wide variety of entertainment, dining, amusements and family programs. Nearly half of the more than 1,800 cruises Carnival operates each year are short-duration trips. Because its ships are homeported in

many U.S. cities, most people live within a day's drive of a Carnival cruise.

► GROUP POLICIES

Carnival Cruise Line is currently revamping its group programs and details will be available soon.

► WHAT'S NEW

The new *Carnival Panorama* started sailing from San Diego to the Mexican Riviera in December 2019. The largest ship in the line's 48-year history will be introduced in 2020 with exciting features like the first roller coaster at sea. The line continues to enhance older ships in its fleet with dining and other amenities popular on the newer ships.

► AWARDS WON

Carnival earned top honors in six categories from the Cruise Hive Cruise Ship Awards in 2019,



► SUGGESTED VOYAGES

Come back and experience the new Carnival. There are now 26 refurbished Fun Ships in the fleet, and each ship sports new onboard excitement featuring Guy Fieri's Burger Joint, RedFrog Rum Bar, Blue Iguana Tequila Bar, The Alchemy Bar, DJ IRIE, Punchliners Comedy Club and the Hasbro Game Show.

including Best Cruise Line, Best Cruise Ship Feature, Best New Cruise Ship of 2018 and Best Cruise Ship Dining Venue. Also recognized in Cruise Critic's Cruisers' Choice Destination Awards in 2019 as Top Cruise Line in Hawaii for large ships and as one of the top large cruise lines in the Mexican Riviera and South Pacific.



VACATION MODE. MOST DEFINITELY.



When you choose a Carnival vacation, it's all yours for the taking including the amazing destinations, award-winning service, delicious dining, endless onboard activities, spacious accommodations and more. Every one of our ships has its own unique twist on Carnival-style fun—The best part, just about everything is included!

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- Onboard Fun: Guy's Pig & Anchor Bar-B-Que Smokehouse | Brewhouse, Bonsai Teppanyaki, Dr. Seuss Waterworks and more!

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CELESTYAL CRUISES

Celestyal Cruises is the only Greek cruise line homeporting in Athens and operating cruises to the Greek Islands and Eastern Mediterranean.

► FLEET SIZE

Operates two ships – the *Celestyal Crystal* (1,200 passengers) and *Celestyal Olympia* (1,664 passengers) – ideal for reaching smaller ports and destinations.

► DESTINATIONS

Offers 3-, 4- and 7-night Aegean cruises visiting Turkey and Greek isles such as Mykonos, Rhodes, Crete and Santorini. Other itineraries include visits to Egypt, Israel and Cyprus.

► DISCERNIBLE DIFFERENCES

Focused on providing an authentic Greek cruise experience, Celestyal is destination-centric, featuring programs about Greek culture, serving Greek food and wine, and providing Greek hospitality and entertainment. An all-inclusive pricing policy includes select shore excursions and drinks as well as meals and gratuities.

► GROUP POLICIES

For every 20 full-paying adults, you earn one free fare. Celestyal has a group amenities program that gives tour leaders the opportunity to select a discount or extra benefits. Groups of 37 guests or larger will have their own bus for excursions.

► WHAT'S NEW

Celestyal enters the Adriatic for the first time in 2020 and has other new itineraries as it works to expand from seasonal operations towards sailing year-round.

► AWARDS WON

Cruise Critic UK Editors' Picks Award in December 2018 for Best Service and received four Cruise Critic Cruisers' Choice Awards: two



► SUGGESTED VOYAGES

Come and be serenaded by the romance of the Aegean on a seven-night Celestyal cruise. Visit the most enchanting islands, explore ancient Greek culture, folklore filled with Greek gods, history as old as the sea and fishing villages suspended in time. Every week April – October.

first-place awards (for Shore Excursions and Value) and two second-place awards (for Service and Entertainment).



ALL-INCLUSIVE CRUISES

7 nights aboard Celestyal Crystal visiting:

Athens | Kusadasi | Rhodes | Crete (Heraklion) | Santorini | Milos | Mykonos

Includes:

 All meals onboard  Unlimited drinks package
 Select excursions  Entertainment onboard  Gratuities

Voyage highlights:

Overnight stay in glamorous Santorini • 24 hours in Mykonos • A full day to explore Rhodes



Contact **US Tours** for reservations and more information
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PRINCESS CRUISES

Princess Cruises is a global premium cruise line focusing on destinations.



▶ FLEET SIZE

Princess has 18 cruise ships, each carrying between 2,000 and 3,560 passengers, plus one small ship (670 passengers).

▶ DESTINATIONS

More than 380 destinations around the globe, including the Caribbean, Alaska, Panama Canal, Mexico, Europe, South America, Australia/New Zealand, the South Pacific, Hawaii, Asia and Canada/New England. Its 170 annual itineraries range from three to 111 days.

▶ DISCERNIBLE DIFFERENCES

Princess offers a full range of onboard amenities, dining options, entertainment and unique programming created in partnership with Discovery and Animal Planet. It also features wellness programs and children's activities as well as destination immersion programs.

▶ GROUP POLICIES

Group programs for five or more cabins include benefits such as cabin upgrades, low or no deposits to block space, combinable group fare discounts and a flexible amenity program. One tour conductor credit is awarded for every 16 full-fare, lower-berth passengers.

▶ WHAT'S NEW

Expanding activation across the fleet of its wearable technology device that lets passengers customize their cruise experience. Also offering new dining and destination programs. In 2019, Princess introduced a new ship and will launch four more new ships between 2020 and 2025.

▶ AWARDS WON

Awarded Best Cruise Itineraries 13 times by

▶ SUGGESTED VOYAGES

You won't know Alaska until you visit the interior. Voyages by U.S. Tours offers the Great Land's glaciers, wildlife and national parks from Princess cruise ships, combined with the Alaska Railroad and Princess wilderness lodges. Come see stunning glaciers, explore beautiful port cities and trek through Alaska's untamed beauty.

Recommend magazine and recognized three years running by *USA Today* in its 10 Best Readers' Choice Travel Awards. Recently awarded three first-place accolades (Australia & New Zealand, the Baltic & Scandinavia and the U.S. & Canada) in Cruise Critic's fourth annual Cruisers' Choice Destination Awards.



Alaska Cruise Tours

Choose From: 7 Night Inside Passage Cruises from Seattle
Or 10-14 Day Denali Explorer Cruise Tours from Fairbanks or Anchorage

All Groups by Voyages Receive:

- 1:12 Comp
- Balcony Upgrade Group Leader
- Cocktail Party for Group of 25+
- Pre-Cruise Hotel Options
- Group Travel Video App



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NORWEGIAN CRUISE LINE

Norwegian Cruise Line features a wide range of dining and entertainment options on its contemporary cruise ships.



► FLEET SIZE

Of the line's 17 ships, the largest are in the Breakaway and Breakaway Plus classes, carrying approximately 4,000 passengers and with the newest amenities. Jewel-class ships carry 2,500 passengers, while those in Sun class hold 2,000 passengers. A new class of ships will start to enter service in 2022.

► DESTINATIONS

Nearly 300 destinations ranging from the Caribbean and Bahamas to Alaska, Bermuda, Asia, Australia, Canada/New England, Europe, Hawaii, Mexico and the Panama Canal. Cruises



range between 3 and 14 days, with special voyages up to 24 days. Norwegian has the industry's only American-flagged passenger ship (2,200 passengers) sailing weekly cruises around the Hawaiian Islands. Ports of call on Caribbean cruises include private-island destinations in the Bahamas and Belize.

► DISCERNIBLE DIFFERENCES

Norwegian Cruise Line offers guests its signature freedom and flexibility experience with no assigned dining times or dress codes. It features a broad range of accommodations, including areas for suites and solo travelers that each have a private lounge, and there is a private restaurant and pool area for suite passengers. Dining options include the main dining room, casual buffet and grills; specialty dining (extra fee) ranges from Italian to French, BBQ, a steakhouse and Japanese-style hibachi grill. Amusements include outdoor sports areas, water slides and pools, with the newest ships offering rope courses, go-cart racetracks and laser tag. Entertainment options include headline shows, music clubs, a comedy club and deck parties.



► SUGGESTED VOYAGES

Our favorite! NCL created FreeStyle Cruising. They offer more open-air deck space, more choices in dining and entertainment including dance parties. Norwegian offers a wonderful world for you to see. From Hawaii and Alaska, New England and the Caribbean, Europe and the Med. Ask us about NCL's many great promotions.

► GROUP POLICIES

Group allotments can range from eight to 199 cabins. Norwegian recently updated its affinity program with discounts based on when the group is booked (six to 15 months before sailing), the ability to tailor the group experience with more amenities, accelerated tour conductor incentives and reduced deposits.

► WHAT'S NEW

The *Norwegian Encore*, introduced in November 2019, features amusements such as a go-cart racetrack, laser tag and virtual reality pavilion. Norwegian is upgrading older ships in its fleet with enhanced decor and amenities. Itineraries are being enhanced with newer and larger ships in Alaska and new cruises in the Caribbean, Europe, Asia and South Pacific. By January 1, 2020, Norwegian will be the first major cruise line to eliminate plastic bottles across its entire fleet.

► AWARDS WON

Norwegian was recently named Europe's Leading Cruise Line by the World Travel Awards for the 12th consecutive year. Also recognized as the Caribbean's Leading Cruise Line for the seventh consecutive year and North America's Leading Cruise Line for the fourth year in a row by the World Travel Awards. It was honored as Travvy Awards' Silver Best Cruise Line, Contemporary in 2018, and in 2018 Top-Rated Cruise Line (Hawaii, Panama Canal & Central America, Mexican Riviera, South America & Antarctica) in Cruise Critic's Cruisers' Choice Awards.

HAWAII



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- Specialty Dining Packages
- Free Wifi
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- Pre & Post Cruise Options
- Included Airfare

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AND FIND OUT WHAT IT MEANS TO FEEL FREE

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AMERICAN QUEEN STEAMBOAT COMPANY

The American Queen Steamboat Company runs U.S.-flagged riverboats on the Mississippi and other rivers.

► FLEET SIZE

Paddlewheelers *American Queen* (417 passengers), *American Duchess* (166 passengers) and *American Empress* (221 passengers) will be joined in 2020 by the new *American Countess* (245 passengers).

► DESTINATIONS

Cruises ranging from five to 23 days operate along the Upper and Lower Mississippi, Ohio, Tennessee and Cumberland rivers. Pacific Northwest cruises (five to nine days) sail on the Columbia and Snake rivers. Themed cruises, including Civil War, Mark Twain, American Music and Plantation Holidays, operate seasonally.

► DISCERNIBLE DIFFERENCES

Cruises offer a unique perspective on America's history, culture and landscape. American Queen provides an inclusive river cruise experience with pre-cruise hotel stays, complimentary wine and

beer with dinner, and shore excursions. Passengers enjoy regionally-inspired cuisine, Broadway-caliber entertainment and cultural enrichment lectures and experiences.

► GROUP POLICIES

Substantial savings are offered on shoulder and off-peak cruises for groups along with one free bed for every 12 paid beds (maximum four) for the group leader. Minimum group size is five cabins, and group sales are supported with customizable materials.

► WHAT'S NEW

American Queen will introduce its newest vessel, the *American Countess*, in 2020, offering additional itineraries on the Mississippi River. Also new in 2020: a food-themed BBQ voyage.

► SUGGESTED VOYAGES

The best in American river cruising, AQSC offers four ships on America's inland rivers and Voyages provides you with all-inclusive service. There's never been a better time to rediscover America, and luxury service aboard the ships *American Queen*, *Empress*, *Duchess* and *Countess* is the perfect way to explore our heritage.

► AWARDS WON

Gold Winner in 2019 as the Best River Cruise Line – U.S. (Travvy Award) and Best River Cruise Line in U.S. & Canada in the Cruise Critic 2019 Cruisers' Choice Destination Awards. Also Editor's Pick 2019 as the Best River Cruise Line for U.S. Sailing in the TravelAge West WAVE Awards.



– 2020 U.S. River Cruises –

SEE AMERICA FROM A NEW PERSPECTIVE

American Queen® ★ *American Duchess*™ ★ *American Countess*™ ★ *American Empress*®



2020 INAUGURAL SEASON
AMERICAN COUNTESS

LOWER MISSISSIPPI RIVER
Experience a glimpse of life in the South.



OHIO, TENNESSEE AND CUMBERLAND RIVERS
Explore American history and scenic river towns.



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Discover the world of Mark Twain.



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CELEBRITY CRUISES

Celebrity Cruises is a premium-market cruise line known for its unique ship designs, culinary offerings, service and destinations.

► FLEET SIZE

Operates 11 cruise ships in three classes: Millennium (2,200 passengers); Solstice (2,850 passengers); and Edge (2,900 passengers); plus a new luxury ship (100 passengers) and a second smaller ship in the Galapagos.

► DESTINATIONS

Alaska, Asia, Australia, Bermuda, Canada/New England, Caribbean, Europe, Hawaii, Panama Canal, South America and the Galapagos, with cruises ranging between two and 17 nights.

► DISCERNIBLE DIFFERENCES

Celebrity Cruises operates mid-sized ships featuring casual and sophisticated dining experiences and unique designs. Accommodations include dedicated spa and concierge cabins and suites as well as standard cabins. There is a broad range of onboard programming, including health

and wellness and activities for children and families.

► GROUP POLICIES

Celebrity Cruises has two group programs created to provide flexibility based upon marketing strategies. Groups generally range in size from eight to 50 cabins (for larger meetings and charters). Group services include a dedicated concierge, flexible payments, rewards, dining and shore excursions.

► WHAT'S NEW

Second new ship in the Edge class is being introduced in 2020, while a \$500 million revitalization is underway for existing ships. New programs include dining partnership with Michelin-starred chef Daniel Boulud and entertainment by the American Ballet Theatre. Also new: cruises departing from Tampa.



► SUGGESTED VOYAGES

Voyages by U.S. Tours has secured space on the *Celebrity Equinox* in February 2021 sailing into New Orleans for Mardi Gras. This cruise features two nights in New Orleans, reserved balcony seating at a Mardi Gras parade! Knock this off of your bucket list and reserve your group today before it's too late.

► AWARDS WON

Recognized in 2019 as Best Cruise Line Alaska in *TravelAge West Magazine's* WAVE Awards as well as for the second consecutive year in 2019 as Best Cruise Line Southern Caribbean in Cruise Critic's Cruisers' Choice Awards. New *Celebrity Edge* was recently recognized in *Time Magazine's* World's Greatest Places.

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VICTORY CRUISE LINES

Victory Cruise Lines operates two small vessels cruising the Great Lakes, Canadian Maritimes and Eastern Seaboard.



► FLEET SIZE

The M/V *Victory I* and M/V *Victory II*, identical 202-passenger ocean-going coastal vessels, can easily navigate canal locks and bays due to their size.

► DESTINATIONS

North America's five Great Lakes, the Canadian Maritimes, Eastern Seaboard, Mexico and Central America. Victory is the only cruise company offering ports of call on all five Great Lakes, with stops including Toronto, Montreal, Detroit, Chicago, Cleveland and Mackinac Island.

► DISCERNIBLE DIFFERENCES

With an emphasis on the destination, Victory offers an inclusive vacation with shore excursions and enrichment talks, with internet, Wi-Fi and non-premium wine, beer and spirits included in the fare. The ships sport a casual ambiance, with

fine dining, an English-style tavern, lounge, fitness center, salon and spa, elevator and a casual outdoor dining venue. Staterooms (146 to 185 sq. ft.) have a walk-in shower and LCD flat-screen TV.

► GROUP POLICIES

Groups are based on 10 or more double-occupancy cabins with one tour conductor credit for 12 full-paying passengers. Deposits ranging between \$500 and \$1,000 per person depending on the length of the cruise are due within seven days of adding names to the reservation.

► WHAT'S NEW

Recently acquired by American Queen Steamboat Company, the ships were refurbished in 2019. In 2020, six new itineraries and a number of premium shore excursion

► SUGGESTED VOYAGES

Owned and managed by the American Queen, Victory Cruise Lines offers new cruise itineraries, with luxury all-inclusive service. Aboard a 1900s-style coastal cruiser. Ask us about the great discounted cruises we have available to you.

upgrades, including pre- and post-cruise stays, will be offered. A new ship planned for 2021 will cruise between Alaska and British Columbia.

► AWARDS WON

Victory Cruise Lines received two Gold and two Silver Magellan awards from *Travel Weekly*. The company has been recognized for its marketing programs and interaction with the professional travel community.



VICTORY
CRUISE LINES

Discover
Beyond™

BRAND-NEW ITINERARIES



GREAT LAKES

Explore the best of Canada and the United States.



SOUTHEAST U.S.A.

America's Atlantic Coast gives way to a tropical destination.



YUCATÁN PENINSULA

Ancient culture meets modern splendor in festive Mexico.



COSTA RICA AND PANAMA

Experience Central America, from metropolis to mangrove forest.

FARES FROM
\$2,699
PER PERSON.



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CUNARD LINE

One of the most storied names in shipping, Cunard Line continues its 179-year tradition operating Atlantic crossings and offers cruises in all parts of the world.



► FLEET SIZE

Cunard operates three large, luxury ships: *Queen Mary 2*, *Queen Elizabeth* and *Queen Victoria*.

► DESTINATIONS

Cunard is the only line to offer regularly scheduled trans-Atlantic crossings between New York and Europe. It operates cruises in Northern Europe, the Mediterranean, New England/Canada, Alaska, Asia, Australia, South America and Africa.

► DISCERNIBLE DIFFERENCES

Cunard's appeal is a combination of British elegance, high levels of service, gourmet dining and world-class entertainment. Each ship offers luxury accommodations including the renowned Grill Suites. Cunard attracts an international mix of passengers with nearly 50 percent coming from markets outside the UK.

► GROUP POLICIES

Group space is available for a minimum of five double occupancy cabins. Cunard offers guaranteed space, group savings, earned tour conductor berths and guest amenities.

► WHAT'S NEW

In 2020-2021 Cunard's ships will visit 94 destinations in 38 different countries, including maiden calls in Japan, Taiwan and New Zealand, and expanded cruise programs in Alaska, Australia and Japan. New voyages to Iceland, the Baltics and North Cape are scheduled for 2021. Cunard is also launching new onboard arts and entertainment programs. Construction has begun on a new ship due in 2022.

► AWARDS WON

Awarded #1 Mega-Ship Ocean Cruise Line by

► SUGGESTED VOYAGES

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